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WWBIC is a CDFI organization that has served 72,709 clients since its inception 35 years ago. Since 1987, we have also loaned more than \$107 million to small business borrowers and helped entrepreneurs create and retain 18,027 jobs. In 2022 alone WWBIC closed \$8,511,667 in small business loans, the SBA Payment Protection Program (PPP) (\$2.7 million), and Community Block Development Block Grant (CDBG) forgivable loans (\$240,000) and KIVA loan (\$720,000). We remain central to the small business recovery and restart here in Wisconsin by supporting micro and small businesses in our local communities and throughout the state – those creating jobs and employment while providing needed products and services.

We are currently recruiting an individual to support our mission in the following capacity.

Regional Director - Madison, WI

The Regional Director is a full-time leadership position responsible for overall coordination and expansion of WWBIC’s business training and financial wellness programs in an assigned region of the state to meet and exceed program deliverables and ensure exemplary customer satisfaction.

This position requires a Bachelor's degree. A minimum five years’ experience in economic development or private sector business. Must have direct program management and supervisory experience and possess strong organizational and verbal and written communication skills. Ability to work effectively with a diverse group of people and build strong relationships with stakeholders. Working knowledge of micro-enterprise development and small business preferred. The capacity to function in a fast-paced, growing organization is vital. Must communicate effectively and work collaboratively with diverse audiences, both in groups and one-on-one. Valid driver’s license and proof of liability and property damage insurance on vehicle used is required as position requires local travel. Occasional evening and weekend hours required.

Salary: \$59,123 - \$73,903

To apply, please email a letter of application, resume & salary requirements to jobs@wwbic.com

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